Salesforce Admin Certification Practice Questions

- 1. What type of relationship is a custom object on the detail side of a relationship? (1)
- A. Lookup Relationship
- B. Master-Detail Relationship
- C. Hierarchical Relationship
- D. Many-to-Many Relationship
- 2. Which report format allows grouping both rows and columns? (2)
- A. Tabular
- B. Summary
- C. Matrix
- D. Joined
- 3. What determines whether a user can create a record in an object? (3)
- A. Profile settings
- B. Permission sets
- C. Role hierarchy
- D. Organization-wide defaults
- 4. What does a page layout control? (4)
- A. The data access for a record
- B. The fields and related lists visible to users
- C. The record ownership
- D. Workflow rules
- 5. What type of relationship is a custom object on the detail side of a relationship? (5)
- A. Lookup Relationship
- B. Master-Detail Relationship

- C. Hierarchical Relationship
- D. Many-to-Many Relationship
- 6. Which report format allows grouping both rows and columns? (6)
- A. Tabular
- B. Summary
- C. Matrix
- D. Joined
- 7. What determines whether a user can create a record in an object? (7)
- A. Profile settings
- B. Permission sets
- C. Role hierarchy
- D. Organization-wide defaults
- 8. What does a page layout control? (8)
- A. The data access for a record
- B. The fields and related lists visible to users
- C. The record ownership
- D. Workflow rules
- 9. What type of relationship is a custom object on the detail side of a relationship? (9)
- A. Lookup Relationship
- B. Master-Detail Relationship
- C. Hierarchical Relationship
- D. Many-to-Many Relationship
- 10. Which report format allows grouping both rows and columns? (10)
- A. Tabular

- B. Summary
- C. Matrix
- D. Joined
- 11. What determines whether a user can create a record in an object? (11)
- A. Profile settings
- B. Permission sets
- C. Role hierarchy
- D. Organization-wide defaults
- 12. What does a page layout control? (12)
- A. The data access for a record
- B. The fields and related lists visible to users
- C. The record ownership
- D. Workflow rules
- 13. What type of relationship is a custom object on the detail side of a relationship? (13)
- A. Lookup Relationship
- B. Master-Detail Relationship
- C. Hierarchical Relationship
- D. Many-to-Many Relationship
- 14. Which report format allows grouping both rows and columns? (14)
- A. Tabular
- B. Summary
- C. Matrix
- D. Joined
- 15. What determines whether a user can create a record in an object? (15)

- A. Profile settings
- B. Permission sets
- C. Role hierarchy
- D. Organization-wide defaults
- 16. What does a page layout control? (16)
- A. The data access for a record
- B. The fields and related lists visible to users
- C. The record ownership
- D. Workflow rules
- 17. What type of relationship is a custom object on the detail side of a relationship? (17)
- A. Lookup Relationship
- B. Master-Detail Relationship
- C. Hierarchical Relationship
- D. Many-to-Many Relationship
- 18. Which report format allows grouping both rows and columns? (18)
- A. Tabular
- B. Summary
- C. Matrix
- D. Joined
- 19. What determines whether a user can create a record in an object? (19)
- A. Profile settings
- B. Permission sets
- C. Role hierarchy
- D. Organization-wide defaults

- 20. What does a page layout control? (20)
- A. The data access for a record
- B. The fields and related lists visible to users
- C. The record ownership
- D. Workflow rules
- 21. What type of relationship is a custom object on the detail side of a relationship? (21)
- A. Lookup Relationship
- B. Master-Detail Relationship
- C. Hierarchical Relationship
- D. Many-to-Many Relationship
- 22. Which report format allows grouping both rows and columns? (22)
- A. Tabular
- B. Summary
- C. Matrix
- D. Joined
- 23. What determines whether a user can create a record in an object? (23)
- A. Profile settings
- B. Permission sets
- C. Role hierarchy
- D. Organization-wide defaults
- 24. What does a page layout control? (24)
- A. The data access for a record
- B. The fields and related lists visible to users
- C. The record ownership
- D. Workflow rules

- 25. What type of relationship is a custom object on the detail side of a relationship? (25)
- A. Lookup Relationship
- B. Master-Detail Relationship
- C. Hierarchical Relationship
- D. Many-to-Many Relationship
- 26. Which report format allows grouping both rows and columns? (26)
- A. Tabular
- B. Summary
- C. Matrix
- D. Joined
- 27. What determines whether a user can create a record in an object? (27)
- A. Profile settings
- B. Permission sets
- C. Role hierarchy
- D. Organization-wide defaults
- 28. What does a page layout control? (28)
- A. The data access for a record
- B. The fields and related lists visible to users
- C. The record ownership
- D. Workflow rules
- 29. What type of relationship is a custom object on the detail side of a relationship? (29)
- A. Lookup Relationship
- B. Master-Detail Relationship
- C. Hierarchical Relationship
- D. Many-to-Many Relationship

30. Which report format allows grouping both rows and columns? (30)

- A. Tabular
- B. Summary
- C. Matrix
- D. Joined

Answer Key

- 1. B
- 2. C
- 3. A
- 4. B
- 5. B
- 6. C
- 7. A
- 8. B
- 9. B
- 10. C
- 10.0
- 11. A
- 12. B
- 13. B
- 14. C
- 15. A
- 16. B
- 17. B
- 18. C
- 19. A
- 20. B
- 20. D
- 21. B
- 22. C
- 23. A
- 24. B
- 25. B

26. C

- 27. A
- 28. B
- 29. B
- 30. C